

Microsoft Copilot as your Al Assistant Jeff Olejnik, Partner jolejnik@wipfli.com

WIPFLI

#### **Agenda**

Microsoft's Al-powered assistant

Copilot for Microsoft 365 in action

Trust / risk / security considerations

Success management and adoption

Gartner benchmarking data



Microsoft's Al-powered assistant

#### Impact by workflow









#### **Effective meetings**

- Quickly catch up on meetings you missed
- Summarize a meeting and identify next steps
- Run a more effective meeting

#### Data analysis

- Get answers from across all your data
- Instantly uncover key insights
- Create powerful and professional visualizations

#### **Content creation**

- Jump-start creativity, and write and edit like a pro
- Quickly catch up on the key points of a document or presentation
- Create documents, presentations, charts and tables

#### **Email processing**

- Draft email replies instantly
- Personalize the tone and length, even on the go
- Quickly summarize a long email thread

#### **Impact by Function**



#### HR

- Communicate policies and draft job descriptions
- Create stunning training materials
- Easily respond to job applicants' or employees' emails



#### Marketing

- Identify relevant market trends and segments
- Create the first draft for a project
- Summarize campaign results with powerful visuals



#### **Sales**

- Have better sales conversations and close more deals
- Create sales presentations and proposals
- Analyze sales data from previous quarters



#### IT

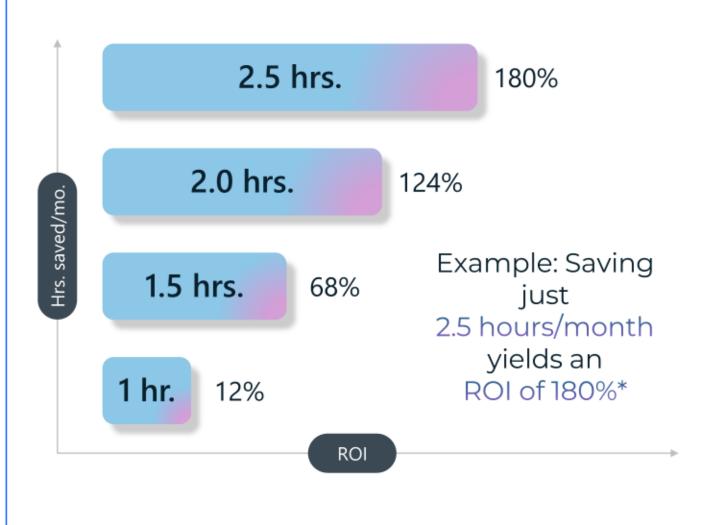
- Create a project plan for a product rollout
- Stay up to date on various project calls and chats
- Identify patterns in data and solve issues faster



#### **Finance**

- Simplify financial reporting and planning
- Identify performance improvements
- Report metrics using professional charts

# How much time can people save with Copilot for Microsoft 365?



\*At \$70,000 employee cost per year, 54 minutes per month = \$30 of employee's time

# Copilot feature comparison



for Organizations



# Copilot in Teams Catch up on meetings



Join





#### Highlights from the past 7 days

Copilot 10:09 AM

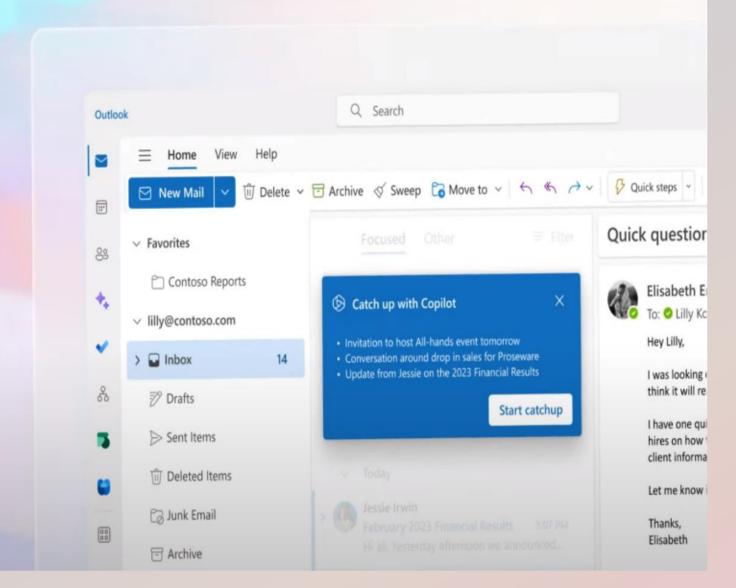
8/17 12:40 PM - 9/13 9:52 AM

The conversation discusses the launch of the VanArsdel video, scripting, and video production progress among Lydia Bauer, Eliva Atkins, Carlos

Slattery, Henry Brill, and Cecil Folk.

The conversation is about the team

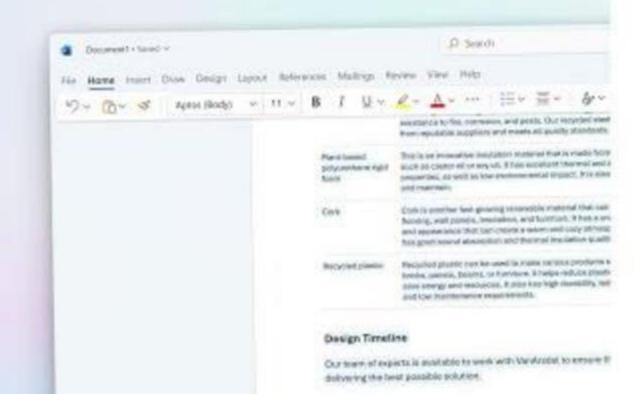
# Copilot in Outlook



MICROSOFT 365

# Copilot in Word





Next Steps

DESCRIPTION OF SHAPE STREET

We would be harmed to further discuss this opportunity with Versi information about our products; services, and priving. To proceed, BUTTO DET MA

# Copilot in PowerPoint







# Trust / Risk / Security Concerns with M365 Copilot

#### Sensitive data exposure

Copilot inherits the security rules in your M365 tenant. Excessive sharing can expose sensitive data.

#### Inaccurate results

Copilot gets things wrong. Answers may be based on redundant, outdated, and trivial content.

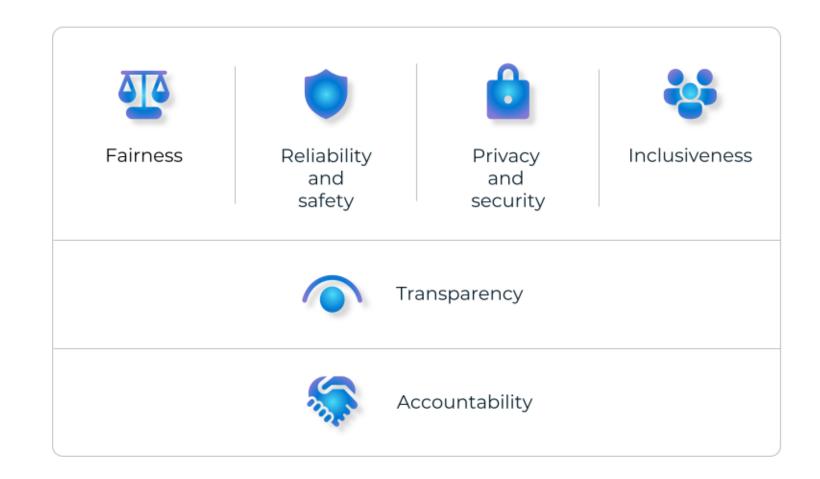
#### Information life cycle

Prompts and completions may be subject to discovery requests. Meeting transcripts may contravene internal and external policies

#### Microsoft's Al principles

#### Microsoft Cloud — Al you can trust

- Your data is your data.
- Your data is not used to train OpenAl foundation models without permission.
- Your data is protected by the most comprehensive enterprise compliance and security controls.



### 1. Overpermissioned Files to Unauthorized or Unintended Users

- Acceptable Use Policy and Awareness Training
- Data Access Governance Tool to report and clean up excessive permissions
- Insider Risk Management Tools to detect abnormal file and download activities

# 2. Sensitive data could potentially leave M365 tenant through Copilot's integration with 3<sup>rd</sup> party applications (e.g. Bing Search)

 Administrators have full control to enable and disable plug-ins as well as web content plug-in

# 3. Copilot output could include hallucination, toxic output, or copyright protected content

- Grounding to clean data
- AUP and awareness training
- Azure Al content safety
- Examine Microsoft's Copilot's copyright commitment

#### 4. Copilot for M365 is susceptible to prompt injection

- AUP and Awareness Training
- Azure Al Content Safety
- Proactive monitoring and governance

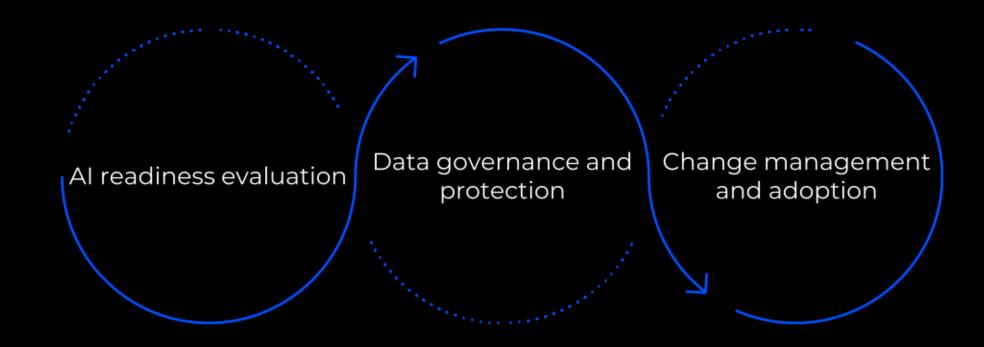
### Other considerations

#### **Questions to ask**

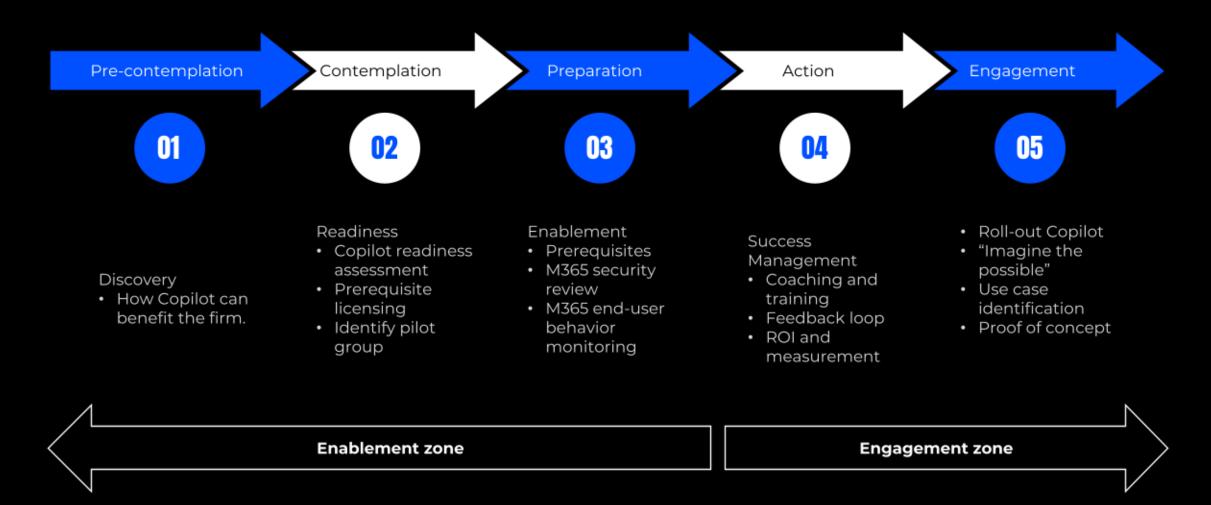
- Has your AU policy been updated to include AI?
- Has a risk assessment been completed?
- Have M365 permissions been audited?
- How will we monitor for anomalies?
- How do we ensure LLM's aren't poisoned or that they introduce bias?
- What are our retention requirements for transcribed Teams meetings?
- Has our vendor management program been updated to identify risk associated with vendors' utilization of AI?



#### Ready to get started?



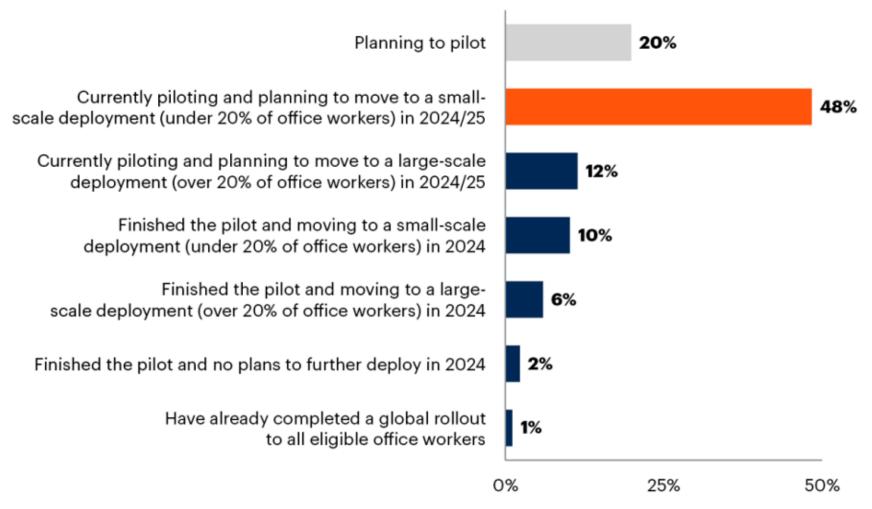
#### **Copilot Client Journey**





#### Status of Implementing Copilot for Microsoft 365

Percentage of respondents



n = 165; IT leaders primarily responsible for Copilot for Microsoft 365, excluding "don't know"

Q: Which best describes the status of implementing Copilot for Microsoft 365 in your organization?

Source: 2024 Gartner Impact of GenAI in the Digital Workplace Survey

Note: Respondents who selected "planning to pilot" were excluded from the rest of the survey. Percentages may not add up to 100% because of rounding.

#### **Copilot for Microsoft 365: Key Survey Findings**



#### Information governance and security

- 64% report mitigating risks took significant time/ resources. 40% delayed rollout by three months or more.
- 57% managed risk by limiting rollout to low-risk or trusted users.



#### **User experience**

- Users were excited to try Copilot for Microsoft 365.
   90% want to retain access.
- 72% note users struggle to integrate it into their daily routine.



#### Change management and enablement

- Change management and adoption effort are higher than expected. 87% say adoption has not been automatic.
- 57% report users' engagement declined quickly.

#### Impact and value

Copilot for Microsoft 365 is still in pilot mode, with many organizations considering small-scale, targeted deployments.

Source: Gartner 818800 C



#### Thank you!

#### Jeff Olejnik

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