

Synthetic Fraud

Susan Landauer, CPA

Forensic Accounting Services Group, LLC

Agenda

- ▶ What is synthetic fraud?
- ▶ The statistics of synthetic fraud
- ▶ How does synthetic fraud occur?
- ▶ How can credit unions defend against this fraud?

Synthetic Fraud

- ▶ Also called synthetic-identity fraud
- ▶ The criminal creates a fictional identity
- ▶ Fabricates a credit file by applying for a loan
- ▶ The identity gains credibility
 - ▶ However, there is no legitimate account holder

Statistics

- ▶ No true estimates can be found:
 - ▶ Synthetic fraud may account for 5% of uncollected debt and up to 20% of credit losses - \$6 billion in 2017
 - ▶ Another study shows that synthetic fraud accounted for \$5 billion in losses in 2014
- ▶ This is an 8 times increase from 2012
- ▶ Large number with store credit cards and auto loans
- ▶ Accounts for 20% of all credit cards losses
- ▶ Accounts for 1/5 of credit card charge-offs
 - ▶ Refunds over the past 3 years totaled \$20 million

Fabricating the Credit File

- ▶ When an applicant applies for a source of credit - the CRAs (credit reporting agencies) (TransUnion, Experian and Equifax) scour the system looking for a match when a file is sent in
- ▶ In none found, a file is created by the CRAs to track this “inquiry”
- ▶ ***Key - if no records or matches are found - a file is created to track this!***
- ▶ Likely to be denied to begin with, but as more applications are made, the credit file grows
- ▶ Usually can obtain a credit-building card with a low limit (\$300-\$500)
 - ▶ Fraudsters pay these off to slowly build credit

Fabricating the Synthetic ID

- ▶ Obtain a SS# of another person
- ▶ Fabricate a name to be used with the SS#
- ▶ Create false births that are close to the fraudsters - to match if they ever have to appear
- ▶ Create an address to receive mail
- ▶ Provide stale or old telephone numbers
- ▶ Open accounts
- ▶ Make payments
- ▶ Exploit at the maximum time

On the Rise...

- ▶ Was generally committed by consumers with poor credit ratings
- ▶ Now is a wide spread criminal activity

- ▶ 2013 - the US Attorneys Office for New Jersey charged 18 defendants with plotting a \$200 million credit card fraud conspiracy that involved fabricating more than 7,000 identities to obtain tens of thousands of credit cards

- ▶ WHY?!?!
 - ▶ Data breaches
 - ▶ Method of issuing SS#'s
 - ▶ New Credit Card technology

Schemes

- ▶ Apply for a loan with a lender
- ▶ Authorized Users
- ▶ Bust out schemes
- ▶ Data furnishing

Applying for a Loan

- ▶ Real Social Security numbers used:
 - ▶ A deceased person
 - ▶ An elderly person who is not seeking new credit
 - ▶ A child's stolen Social Security number
 - ▶ Children targeted because they are inactive and in general remain unchecked until they reach 18 - 51 times more likely to use a child's SS# (according to a Carnegie Mellon study)
 - ▶ Uses a made-up Social Security number

Authorized Users

- ▶ Also known as “piggybacking”
- ▶ Fraudsters actively recruit cardholders with good credit to add unknown people/identities to their existing credit
 - ▶ They believe they are helping others to establish or repair their credit
- ▶ A legitimate card holder adds an additional user, for a fee, to his/her account
- ▶ Credit card doesn't even have to be issued or used
 - ▶ Aids in the establishment of the credit file
 - ▶ The additional user inherits the original card owner's credit history
- ▶ Fraudster then applies for multiple lines
 - ▶ Maxes them out buying electronics and gift cards
- ▶ There are brokers to match people willing to share with fraudsters
 - ▶ Some have added as many as 50 to their account

Bust-Out Schemes

- ▶ Credit lines are maxed out
- ▶ Then paid down with worthless or counterfeit checks
- ▶ Maxed out again before checks do not clear

Example

- ▶ Synthetic ID was created in June 2014
- ▶ Used an address tied to a retail shopping center
- ▶ A trade line with a credit limit of \$55,000 was added to the synthetic ID
- ▶ Within 2 months of adding the authorized user, synthetic id had \$200K in unsecured credit
- ▶ Most purchases made were retail gift cards and high end merchandise

Data Furnishing

- ▶ Requires more sophistication and organization
- ▶ May involve complicit insiders within a small business
- ▶ Fraudsters use a front company that is approved to furnish or supply payment history on credit accounts
- ▶ Could be new companies or existing companies that have been compromised by an organized fraud ring
 - ▶ “Applicant” is granted credit for a fictitious purchase from the business
 - ▶ The business reports payments on the credit account associated with the synthetic identities to which it provided “credit”
 - ▶ The credit score improves...allowing the fraudsters

Red Flags

- ▶ Stolen children's Social Security number
 - ▶ Calls from bill collectors
 - ▶ Credit card offers arrive in the mail for the child
 - ▶ Child is denied a driver's license or college loan
 - ▶ Difficulty in getting first job - bad credit check

Red Flags -Data Furnishers

- ▶ CRAs tie multiple synthetic ids to the businesses
- ▶ Credit granted exceeds the normal price of goods from the vendor's line of business

Prevention of Synthetic Fraud

- ▶ Some financial institutions are requiring customers / members to actually show up at a branch for any loans applied for
- ▶ Artificial intelligence
 - ▶ Using social media to confirm existence of member
 - ▶ Facebook, yearbooks, community data
- ▶ Industry - wide solution?
 - ▶ EWS - Early Warning Services - implemented 25 years ago to combat identity theft
- ▶ Voice recognition software at call centers
 - ▶ Determine if the voice has called in before for a different account

Questions??

Slandauer@forensicasg.com